

East Midlands International Trade Association (EMITA)



EMITA is a membership organisation designed by exporters for exporters. It is the *only* East Midlands based independent membership organisation created by exporters for exporters.

EMITA is here to share knowledge, contacts and experiences in a bid to help fellow exporters, those interested in exporting and professions who support exporters.

In short, EMITA is solely focussed on export and international trade.

EMITA members, sponsors, Directors and Chairman have worked extensively across each of the seven continents, and choose to come together at regular events to share their knowledge openly and honestly, in a bid to help fellow members and visitors grow their businesses via export and international trade.

It is, after all, a proven fact that those businesses that export and trade internationally are the fastest growing in the UK economy.

EMITA delivers a programme of vibrant, practical, professional events containing the very latest news and topical advice on a variety of issues, technical challenges, and specific countries / industry sector issues.

EMITA attracts members from many different sectors including manufacturing, distribution, services, sports and the arts and is proudly sponsored by Nelsons Solicitors and partners with Export Is Great

A selection of EMITA members include;

Agilitas	The British Geological Survey
Royal Bank of Scotland	Taylors Transport
Checkprint	Impact Handling
Clifton Packaging Group Ltd <i>Shahid Sheikh OBE is a Department for International Trade Midlands Export Champion</i>	Cropwell Bishop Creamery
Redbacks Cushioning Ltd	Bambino Mio
Advanced Tape International	RSM
Castlet Ltd	Fire Curtains Group
Morningside Pharmaceuticals <i>Dr Nik Kotecha is a Department for International Trade Midlands Export Champion</i>	Nottingham University
Midland Lead Ltd	TS Components
Spatial Global Ltd	Russia Midlands Business Club
Hy-ram Engineering	Rock Fall Ltd

Adriaan Vickery F.I.Ex, Chairman

Adriaan was appointed Chair of EMITA in November 2016 and has served as a Board Director for the past 11 years.

Adriaan was one of the original team of exporters who first conceived of the idea of setting up an independent, not-for-profit membership association aimed at helping businesses in the East Midlands to export and trade internationally.

He is also a Fellow and former National Chairman of the Institute of Export and received the Institute's Lifetime Achievement Award for services to International Trade. Over and above these roles, Adriaan has worked with a number of companies across the East Midlands including Tube Investments, BTR, Newey & Eye International and Dunlop Neilco. He has also written and contributed to various international trade publications and articles as well as been a UK Trade Mission Leader to the Middle East.



Adriaan is more than happy to speak into the following subjects:

- How export and international trade will help East Midlands businesses grow and thrive in certain and uncertain economic times
- Brexit and what it means to exporters, those trading internationally and the wider East Midlands economy
- The profession of exporting: training, mentorship and development, and product sourcing

Adriaan has been active in the Middle East for over 30 years and is also able to speak into issues and opportunities arising from trading in the Middle East including how companies can gain market entry and representation.

You can contact Adriaan via Rachel Hargrave at the EMITA office (01509 815 011, rachel@emita.org.uk)

The EMITA Board of Directors

The EMITA Board of Directors have considerable export and international trade experience which they are keen to share with EMITA members, non-members and members of the media.

The Board of Directors come from a wide range of public and private sectors and represent all countries across the East Midlands.

The EMITA Board of Directors are:

- Simon Beardsley, Chief Executive, Lincolnshire Chamber of Commerce
- Gerry Blacoe MBE, Director, GB Overseas Consultancy Limited
- Bruno Ferreira, Export Sales Manager, TecEquipment Limited
- Wendy Hain, Non-Executive Director & Ambassador for Quiet Storm Solutions
- Samantha Harrison, Director, Voice Brand Design Limited
- Mike Hunter, CEO, Better Languages
- Nainesh Patel OBE, Managing Director, Farsan Ltd
- Adriaan Vickery F.I.Ex, International Trade Practitioner and EMITA Chairman

Expertise – Advice – Support – Collaboration

helping businesses to grow through export success